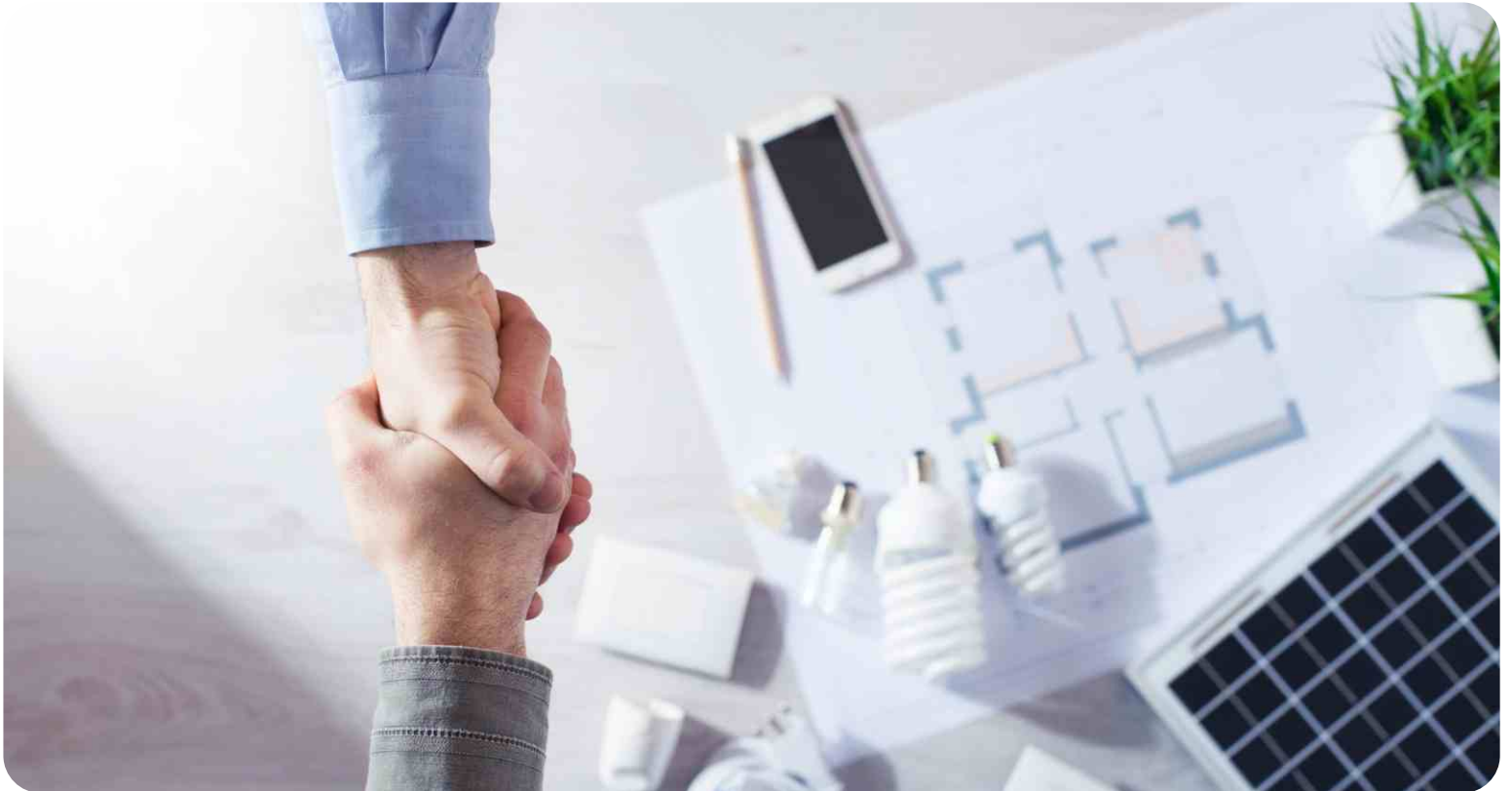


PRESENTING FIRST-OF-ITS-KIND OPEX FINANCING FOR SOCIETIES AND MSMEs



Tata Power, along with its partner Greenlance Energy, brings to you an innovative Opex financing model with zero initial investment from the customer's side. It's a unique model that eliminates the need to go to the bank and go through a long process of loan approval. It provides hassle-free financing and assures savings to the customer from the first month itself.

CUSTOMER BENEFITS



ZERO INITIAL INVESTMENT



EASY FINANCING MADE AVAILABLE WHILE SITTING AT HOME



STATE-OF-THE-ART SOLAR PLANT ALONG WITH INSURANCE



GUARANTEED PERFORMANCE



NO HASSLE OF PLANT MAINTENANCE



Greenlance Energy
A Renewable Energy Services Company

For more details Call Toll Free
1800 419 8777 or
Visit www.tatapowersolar.com

SAVE MORE WITH YOUR ROOFTOP SAVING ACCOUNT



Greenlance Energy

A Renewable Energy Services Company

In partnership with Greenlance Energy Pvt Ltd, we are able to convert your idle spaces into micro solar plants and offer you 'Pay-as-you-go' model. This not only minimizes your investment but also removes the hassles of plant maintenance for you.

OUR FEATURES

	TRADITIONAL CAPEX	OUR MODEL
ENVIRONMENTAL IMPACT	✓	✓
SAVING AFTER BREAK-EVEN	✓	✓
SAVING FROM DAY-1	✗	✓
INVESTMENT FREE	✗	✓
COMPLETE MAINTENANCE	✗	✓
NO PERFORMANCE RISK	✗	✓
COMPREHENSIVE INSURANCE	✗	✓
NO HIDDEN COSTS	✗	✓
SUPPORT & REMOTE MONITORING	✗	✓

WHO IS IT FOR?



COMMERCIAL BUILDINGS/MSME's

- Factories
- Malls
- Hotels
- Warehouses



EDUCATIONAL INSTITUTES

- Private & Govt. Schools
- Colleges & Universities



HOSPITALS

- Private Hospitals
- Medical Centres



RESIDENTIAL COMPLEX

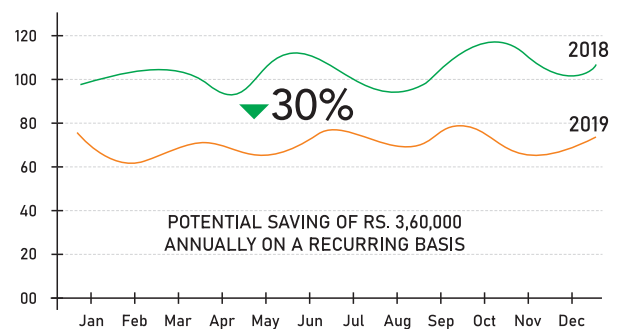
- Residential Complexes

FOR PLANT CAPACITY RANGE OF 25-200 KW

OUR UNIQUE MODEL

- Zero upfront investment, only 12 months electricity bill amount to be put as interest bearing FD for Security deposit
- Payment only for electricity generated, no hidden costs
- Faster approvals and commissioning
- Greenlance bears performance risks
- Fixed Solar tariff for tenor agreement protecting Customers from price increase

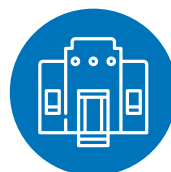
SAMPLE CASE STUDY OF RESIDENTIAL COMPLEX



DOCUMENTS REQUIRED



One year of Electricity bill



Ownership Rights of the terrace



Audited Balance Sheets for past 2 years



Last one year bank statement

Kindly contact your nearest **Tata Power Solar Dealer/ Sales Manager** for further details

www.tatapowersolar.com